



DALI Summit, NA

AGENDA • October 16, 2025

The New School
Parsons School of Design
Updated Address: **66 West 12th St.**
New York, NY 10011

START	ITEM	
8:00 (30 m)	CHECK-IN & REGISTRATION	
8:30 (5 m)	Summit Kick-off <i>Welcome, agenda review, desired outcomes</i>	Carol Jones, NA Market Development Manager, DALI Alliance
8:35 (10 m)	Updates and changes since last year <i>DALI Alliance, awards, partners, plans for NA, Parts update</i>	Paul Drosihn, General Manager, DALI Alliance
8:45 (50 m)	Industry Panel: How DALI helps you in a challenging economy <i>Project savings, installation, commissioning, and maintenance savings, interoperability, stability of supply chain, vendor independence, owner/operator savings.</i>	Jeremy Ludyjan, Moderator, Marketing Manager, DALI Alliance Randy Jones, Engineering Manager, Controls Solutions, H.E. Williams, Inc. Shanna Olson, LC, MIES, Specification Sales/ Business Development, Lighting Digest
9:35 (25 m)	Barriers to Adoption <i>Panel discussion. Barriers such as lack of awareness and experience throughout ecosystem, gaps in education, cost perceptions, supply chain.</i>	Carol Jones, NA Market Development Manager, DALI Alliance, Moderator IALD: Shoshanna Segal, Principal, Hartranft Lighting Design
10:00 (15 m)	BREAK	IES: Cy Eaton, Associate Director, HLB Lighting Design
10:15 (45 m)	DALI Alliance focus and progress: education, resources, tools for success, and partner activities <i>New DALI publications. Boilerplate performance specification language. Education (IES, IALD, NEMA Academy, and DALI "Train the trainer" program). Whitepaper on lighting and HVAC integration.</i>	Harold Jepsen, VP, Standards & Industry Relations, Legrand, and the NEMA Academy (formerly LCA) Stuart Berjansky, Technical Director, DesignLights Consortium
11:00 (60 m)	Overview of DALI systems: DALI-2 wired, D4i with a wireless layer and DALI+ <i>Systems and technology overview. Features, benefits, and value. Certification and interoperability. Project types, examples, and market distinctions. Guidance on design, controls intent, and sequences of operations. DALI data– how it works and why it matters.</i>	Webster Marsh, Owner, Penumbra Controls

12:00 (60 m) **LUNCH**

INTRO & DEMONSTRATIONS	COST SAVINGS ANALYSIS	DALI INTEGRATION WITH HVAC
<i>Actionable specification guidance. Live demonstrations of DALI equipment. Interoperability, digital features, integrations. Power, wiring, zoning, communication, addressing, grouping, commissioning, integration</i>	<i>Lighting and electrical equipment costs. Installation, startup and commissioning services. Navigating the purchasing channels. Financial benefits for owners and managers. System comparisons.</i>	<i>DALI and HVAC integration methods for both larger BMS projects and small-medium buildings with wireless communication. Given conditions and success factors, energy and cost savings due to integration.</i>

SCHEDULE AND LOCATIONS

	D4i with Wireless Systems	
1:00 (60 m)	DALI-2 Wired Systems– Introduction and Demonstrations	Casey Diers, Senior Designer, Morlights Bill Ellis, Owner and President, Candela Controls
2:00 (30 m)	Cost Savings Analysis– DALI-2 Wired Systems	Casey Diers, Senior Designer, Morlights
2:30 (30 m)	DALI-2 wired HVAC Integration– BMS and BACnet	Stuart Berjansky, Technical Director, Design Lights Consortium
3:00 (15m)	BREAK	
	DALI-2 Wired Systems	
3:15 (60 m)	D4i with Wireless Systems– Introduction and Demonstrations	Stephen Zhou, Executive VP, mwConnect
4:15pm (30 m)	Cost Savings Analysis– D4i and Wireless Systems	Stephen Zhou, EVP, mwConnect
4:45pm (30 m)	D4i -LLLC HVAC Integration– Wireless Thermostats	Chris Wolgamott, Principal Product Manager, Northwest Energy Efficiency Alliance
5:15 (45m)	NETWORKING RECEPTION	